

22nd February, 2008

Mr Mwongi Wanjumbi, Managing Consultant, Newtimes Business Solutions Utalii House Nairobi

Dear Mr Wanjumbi,

MOTIVATION AND CAPACITY BUILDING TRAINING

For the longest time I know, majority of staff have always had the impression that the company they are working for should be the one to motivate them. Far from it and I personally write to commend you by the way you clearly put it across our members of staff in the above training.

Staff are now more aware that the relationship with Corporate Insurance Company Ltd is of mutual benefit to both parties.

It is evident that within the short period of time since the training, there is change of attitude. Staff now feel they 'own' Corporate and are in full agreement that motivation must come from self.

The Supervisory team are already looking forward to their session.

Kind Regards.

Mercy Gonah

Human Resources Manager

CORPORATE INSURANCE COMPANY LIMITED

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