

15th March 2010

British-American Insurance Company (Kenya) Limited
Head Office, British-American
Mara/Ragati Road Junction, Upper Hill
P.O.Box 30375.00100 Nairobi, Kenya

Mr. Mwangi Wanjumbi
Managing Consultant and Chief Trainer
Newtimes Business Solutions
Utalii House, 3rd Floor
P. O Box 55546-00200
Nairobi, Kenya

Dear Mr. Wanjumbi,

Re: Motivational Training for Leading Sales Team

This is to thank you for your business leadership presentation of 22nd February 2010 to our leading sales team. The theme of your presentation, "staying on top" was well thought out and quite interesting. Further, it connected well with the seminar participants many of whom indicated that they will apply the knowledge acquired to their jobs.

I would therefore highly recommend your firm to others who are keen on developing their teams through training.

Yours sincerely,



Muthoga Ngera
General Manager – Agency Operations

Pensions
Life Insurance
Health Insurance
General Insurance