

15<sup>th</sup> March 2010

British-American Insurance Company (Kenya) Limited

Head Office, British-American  
Mara/Ragati Road Junction, Upper Hill  
P.O.Box 30375.00100 Nairobi, Kenya

Mr. Mwangi Wanjumbi  
Managing Consultant and Chief Trainer  
Newtimes Business Solutions  
Utalii House, 3<sup>rd</sup> Floor  
P. O Box 55546-00200  
Nairobi, Kenya

Dear Mr. Wanjumbi,

**Re: Motivational Training for Leading Sales Team**

This is to thank you for your business leadership presentation of 22<sup>nd</sup> February 2010 to our leading sales team. The theme of your presentation, "staying on top" was well thought out and quite interesting. Further, it connected well with the seminar participants many of whom indicated that they will apply the knowledge acquired to their jobs.

I would therefore highly recommend your firm to others who are keen on developing their teams through training.

Yours sincerely,



**Muthoga Ngera**  
**General Manager – Agency Operations**

Pensions  
Life Insurance  
Health Insurance  
General Insurance