

Newtimes Business Solutions

Utalii Hse, 3rd Flr, Uhuru Highway Box 55546 –00200, Phone 2245425 Telefax 2245853 web: www.newtimesconsultants.com mail.: info@newtimesconsultants.com

PROGRAM: Management/Leadership Development Seminar

(Part of the regular staff motivation and capacity building training solutions)

Theme: *A solid foundation in best management/ leadership practices for enhanced organizational performance*

Dates: Tuesday 7th — Friday 10th September 2010 (4 days)

Beneficiaries: Supervisors, Middle Managers and Professionals

It is also ideal for managers who may not have experienced similar training

Photo: Previous participants pose for a group photo with the lead trainer who is on the far right

Venue : 680 Hotel, Nairobi

Investment : KES 9,000 pp per day VAT Excl.

Full Investment : KES 36,000 VAT Excl.

Includes full course Lunches/Teas, Materials, Certificates etc

We are a DIT Certified Training Firm for Refund of the Training Fees

About the program

The program seeks to inculcate holistic management/leadership skills and attitudes that are necessary for corporate business supervisory and middle management, in line with our local/regional dynamic business environment. This is especially critical given the ongoing regional integration process which has provided an expanded market for goods and services. Coupled with the newly embraced constitutional order, the two factors have inevitably presented numerous opportunities to business. However, the same need to be promptly identified and exploited at the earliest. Our training process is uniquely experiential and motivational. This not only makes training interesting but also easy to (apply especially the book theory to) the day to day practical situation.

The benefits

By the end of the course the delegates will have acquired **verifiable** working skills in the following areas:-

- Universally applicable best organizational management practices
- Business leadership skills in a continually changing environment
- Effective communication in a multicultural/multi-ethnic working environment
- Effective team building and management practices
- Performance measurement, monitoring techniques and HRM skills
- Business positioning through setting and practicing customer care excellence standards
- Effective delegation and time management techniques
- Successfully managing changing circumstances and
- Managing personal attitudes and those of people below for continually improved organizational performance

These skills eventually enable organizations to successively implement performance management systems including the balance score card.

Meanwhile, all the areas of study are extensively covered following an interesting and change inspiring process which will lead to **guaranteed** organizational transformation especially for those who will send their middle management teams. Specifically, group-work, practical exercises, role play, PowerPoint presentations and digital lectures among others are key training methodologies employed during the seminar.

The lead trainer is Mwangi Wanjumbi, a Graduate of International Business (Management Science). He is well known for his change inspiring business and personal development articles that are widely published in the daily print press as well as professional journals. Besides developing and conducting the above **innovative** and **dynamic** training programs, Mwangi Wanjumbi has also been a regular facilitator in the trainer of trainers (TOT) programs conducted by PTAK – Professional Trainers Association of Kenya. He has also been a consistent COYA consultant for Kenya Institute of Management. Further, he in 2005 authored a now published international research titled, “ The impact of training and education on entrepreneurship development in Nairobi, a case study of Barclays Bank Business Club—Business In Africa Journal, July 2007.

Some recent organization-wide beneficiaries of our innovative staff motivation and capacity building training solutions include Corporate Insurance Company Ltd, Pacific Insurance E.A. Ltd, Dunlop Industries Ltd and GIMCO limited amongst others

Comments from previous participants

“The course is highly practical and ideal; it covers a whole university semester within less than a week,” says a participant from GIMCO Ltd

“ We are now working on the basis of Performance Contracting System,” said a beaming CEO of GIMCO Limited, during follow ups.

More customer experiences @ <http://www.newtimesconsultants.com/testimonials.html>



Book your slot early to avoid disappointment (registration form attached)