



Newtimes B S Pictorial Brochure



Inspiring Change
Newtimes Business Solutions



Our Motto
Inspiring Change

Our Mission
We contribute to enterprise and human capital development for sustainable growth in Kenya, COMESA region, Africa and the global perspective, through providing customized training and consulting solutions.

Our Vision
We will be the Trainers and Enterprise development Consultants of choice in the region.

Our Philosophy
Promotion of enterprise development contributes to the improvement of the welfare of humanity through continued eradication of poverty.

Our Principle
Continually taking business to the next level.

Our Core Values

Customer Focus	Professionalism
Continuous Improvement	Integrity
Social Responsibility	Simplicity



2010
The Newtimes Chief Trainer/Consultant in session during a PTAK trainer of trainers (TOT) course.

We are Truly Committed to Our Principle of Continually Taking Business to the Next Level.



2008
An insurance company CEO witnesses as his manager receives her certificate.



2009
A CEO of an insurance broking firm receives her participation certificate.



2006
Awarding change management training certificate to a retiree of a dairy products company.



2011
Experiential learning process during a 3 day customer relationship management training programme



2011
A group photo after a change management and business skills training programme for the branded company

For more information please contact:



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Working Hours
Monday to Friday 8:00am - 5:30pm
Saturday 8:30am - 1:00pm

Truly INSPIRING CHANGE



2010
The CEO of a flower farming and exporting company receives his participation certificate after a 3day business leadership and performance management training programme as his HR Manager looks on.



2010
A real estate company MD receives his participation certificate after a 3day business leadership and performance management training programme as his GM looks on.

The Profile of Newtimes Business Solutions

We continually Inspire Organizational Transformation; from **GOODNESS** to **GREATNESS**

Our dynamic & innovative training solutions are uniquely customized to meet the needs of different clients in diverse industries/economic sectors

Our solutions are categorised into:-

1. SME Empowerment Solutions

▶ Innovative SME Staff Training Solutions
Initial content includes:-

- Embracing structured communication and business growth process
- Positioning business through setting and practicing excellence standards
- ▶ SME practitioners course for Entrepreneurs and Professionals
- ▶ SME Business Planning and Strategy Consulting Solutions
- ▶ SME Continuous Improvement Consulting Solutions
- ▶ Coaching and mentoring solutions through NEYODA Forum- Newtimes Youth Development Agenda

A gesture towards nurturing/mentoring SMEs
Special consideration given for upcoming SMEs



1. Presenting participation certificates to delighted staff of a tourist industry development firm
2. A group photo with a Tile Manufacturing company team, after their training session.



At far left is the chief consultant/trainer in a strategy workshop of the management board of PTAK - Professional Trainers Association of Kenya.

2. Corporate Training and Consulting Solutions

▶ Our change inspiring training solutions continue transforming corporate business. They have largely been driven by:-
Our innovative 4 tier bottom up **corporate re-branding/ culture change** program under the brand name of **Staff Motivation and Capacity Building Training**. The program has content for:-

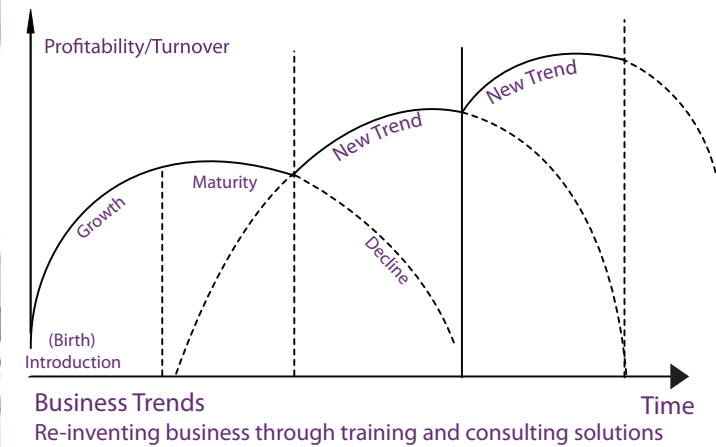
- Non-management staff
- Supervisors/middle managers and professionals
- Senior Corporate Managers
- ▶ Unique Applied Business Leadership Skills for CEOs and Senior Corporate Managers as the 4th tier of our corporate rebranding
- ▶ Unique Leadership and performance management training
- ▶ Innovative customer care skills and relationship management strategy training solutions
- ▶ Organizational change management and strategy solutions

Other areas of unique expertise

- ▶ Balance Score card
- ▶ Motivational Training Sessions
- ▶ Customized HR and OD consulting solutions
- ▶ HR recruitment and placement solutions
- ▶ Coaching and mentoring solutions - NEYODA Forum
- ▶ Pre-retirement & Entrepreneurship skills training

Training Modalities

We conduct both open and in-house courses



With staff of a Labs & Surgicals Company during their training programme held in the conference room of Newtimes Business Solutions

Benefits of Our Training & Consulting Solutions

- ▶ Fast-tracked and structured business growth
- ▶ Continued alignment of the HR with business strategy
- ▶ Consistently positive attitudes and HR Loyalty
- ▶ Stability in H R function and
- ▶ Business Consistency

Why we stand out

- ▶ Newtimes B.S. is a **DIT** certified management training and consultancy firm. The chief trainer is also **DIT** accredited.
- ▶ The chief trainer/consultant is a founder member of the Professional Trainers Association of Kenya - **PTAK** and also an experienced **COYA** consultant for **KIM** (Kenya Institute of Management)
- ▶ We conceptualized the process of dibursement of the Kenyan Youth Enterprise Fund and National Youth Entrepreneurship Development, now aligned to the aspirations of vision 2030
- ▶ The chief trainer is a widely published business/ inspirational writer and author of the Newtime E-newsletter (since Sept 2006).
- ▶ As a firm, we are flexible and able to adapt to clients needs.
- ▶ Newtimes B.S. maintains a wide selection of hands on business consultants
- ▶ Further, we easily comprehend both current and emergent global business trends.

Welcome for our uniquely experiential and motivational training solutions

More pictorials and corporate training solutions

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www.newtimesconsultants.com